Routes to Commissioning –
Bristol Clinical Commissioning Group

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Changes to the NHS 2012

• Move to Commissioner and Provider model for all ‘NHS’ services.

• ‘NHS’ moves to be more of a brand – but sharing same legal principles and contractual connections.

• Creation of CCG’s to commission ‘most’ local health services.
Understanding Bristol CCG

• They’re relatively new. New Governance arrangements with a Board of Directors. (meetings open to the public).

• Recognise NHS culture – safe, ‘NICE approval’, jargon.

• They like and want to involve the VCS in health delivery, but a little cautious.

• Have to balance directives from NHS England against desire for local control.

• Not enough money.
How does Bristol CCG work?

They ‘buy’ services (using the SWCSU) – main providers:

• Hospitals
• Bristol Mental Health
• Bristol Community Health CIC
• Buy some smaller bespoke and ‘cutting edge services.'
How does the Bristol CCG work?

• Have a 5 year strategy which sets out the Priority Themes (where they are looking for big improvements)

• Good at collaboration with other CCG’s and Bristol City Council e.g. Health and Wellbeing Board AND the VCS
Bristol CCG 5 Year Plan Delivery Themes:

Urgent Care system including Frail and Elderly Patients
Long term conditions
Dementia care
Planned care
Children
Maternity
Mental Health
Cancer
Learning difficulties
Medicines management
End of life
How does the Bristol CCG work?

• Ongoing commissioning cycles.

• 5- 7 yr. contracts – mental health services just signed up and community health up for re-tendering 2017.

• A preference for big contracts £20 mil pa but some small contracts especially ‘cutting edge’.
Our top tips for CCG savvy organisations

- **Position yourself** – where do you think your activities fit?
- **Be clear what you can offer?** What are the measurable health outcomes?
- **Do your homework** key research, current issues, statistics, and current services. Those Commissioners know their stuff on health (think about the background of NICE approved treatments).
- **Do some more homework!** What evidence do you have of improving health outcomes?
- **Build and develop relationships** with the commissioners at the CCG and SWCSU.
- **Keep an eye on the CCG web site**
- **Don’t be afraid to ‘pitch an idea’ to a commissioner**
How do I find out more?

• [https://www.bristolccg.nhs.uk/](https://www.bristolccg.nhs.uk/) (‘plan on a page’ has contact names).
• [http://www.bristolmentalhealth.org](http://www.bristolmentalhealth.org)
• [www.briscomhealth.org.uk/](http://www.briscomhealth.org.uk/)