# Guide to selling fruit and vegetables

## What is meant by 'net' and 'gross' weight?

- Net weight: The weight of the goods without the wrapper.
- Gross weight: The weight of the goods plus the weight of the wrapper.
- Weight of wrappers is strictly controlled. If sold by gross weight the wrapper must be within certain weight limits (check with your local Trading Standards department) and it is probably better to pack only by net weight (i.e. the weight of the produce itself).

#### **Potatoes**

- Loose potatoes may be sold either by net or gross weight, and you can sell any weight of them.
- Pre-packed potatoes can only be sold in the following amounts: 500g, 750g, 1kg, 1.5kg, 2kg, 2.5kg, 5kg, 7.5kg, 10kg, 12.5kg, 15kg, 20kg, 25kg.
- The container must be marked with the net weight. Or, if each potato weighs over 175g (such as big baking potatoes), then the container should be marked with the number of potatoes it contains and a statement that each potato weighs not less than 175g.

### Soft fruits and mushrooms

- Soft fruits and mushrooms can be sold by either net or gross weight.
- In either case, the weight must be made known before customers buy.
- Soft fruits can also be sold by the punnet they are:

Bilberries Blackberries Blackcurrants Boysenberries Brambles
Cherries Cranberries Gooseberries Loganberries Mulberries
Raspberries Redcurrants Strawberries Tayberries Whitecurrants

#### How can other fruit and vegetables be sold?

- Loose fruit and vegetables may be sold by either net or gross weight.
- If you sell fruit and vegetables pre-packed, these must be sold by net weight (i.e. the weight of the produce itself). You can pack them by number only if they appear in the list of 'Countable Produce'. The container must be marked with either the net weight or the number of items.
- An exception to this is if the packet is transparent and there are not more than eight items of 'Countable Produce' in it, which the customer can clearly see and count for themselves.

## Selling by bunch or number

Some vegetables can be sold by the bunch and certain fruits and vegetables can be sold by number. These are known as 'countable produce'.

## Countable produce

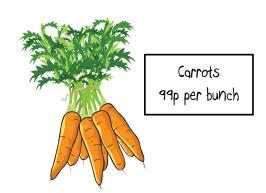
Corn-on-the-cob **Apples** Mangoes **Pomegranates** Apricots Coconuts Lettuce Pears Artichokes (globe) Cucumber **Pineapples** Limes Aubergines Fennel Marrows Plums Avocados Fresh figs Pomelo Melons Bananas Garlic Nectarines **Pumpkins** Beetroots (incl. cooked) Grapefruit Onions (not spring) Radishes Cabbage Guavas Oranges Shaddock Cauliflower Kiwifruit Passion fruit Soft citrus fruits Capsicum (peppers) Kohlrabi Pawpaw **Tomatoes** Celery Lemons Peaches Ugli

## Vegetables sold by the bunch

Mint

Asparagus Mustard and cress
Beetroots Onions (including spring)
Carrots Parsley
Chives Radishes
Endives Salad cress
Garlic Turnips

Watercress



Strawberries

£1 per punnet