

Examples of advertising that may now longer be allowed if advertised from 1 July 2017

It is not possible to say with certainty which current / past ads and marketing techniques which would fall foul of the new rules, as:

- i. The ASA does not produce a list (even a basic one as guidance only) of magazines, websites etc which it considers to be "children's media" and thus where HFSS ads would not be able to be displayed.
- ii. It all depends on the evidence advertisers would present about the audience share (whether that was over 25% children or not), targeting criteria and ad content.
- iii. Ultimately, only submitting a complaint about an ad and the subsequent ASA investigation and ruling provide a definitive answer on whether something is permissible or not.

However, based on our past research and adverts which we have complained and the ASA has ruled on, we can identify the following types:

TV ads that couldn't be shown on children's TV but were shown on websites which appealed to children



NB Fanta has now reformulated so no longer classed as HFSS

Advergames appealing to children







Apps appealing to children





Grey areas

Licensed and Brand characters

Sadly this from the Daily Mail is not accurate



There are stronger rules on brand advertising than ever before, which is welcome. But they don't cover packaging. And the big test will come on the use of brand characters and branding associated traditionally with HFSS products being used on non-HFSS products within that company's range - this will be a key area to test out through submitting complaints to the ASA and seeing how they rule.

Social Media

(Facebook, Twitter, Instagram, Snapchat etc)

Social media posts which are aimed at or directly appeal to children should in theory be covered under the new rules, but there are several questions / caveats:

- (i) Which takes precedence the wording of the ad or the audience share being over or under 25% under 16s?
- (ii) Age identification on social media is often very tricky

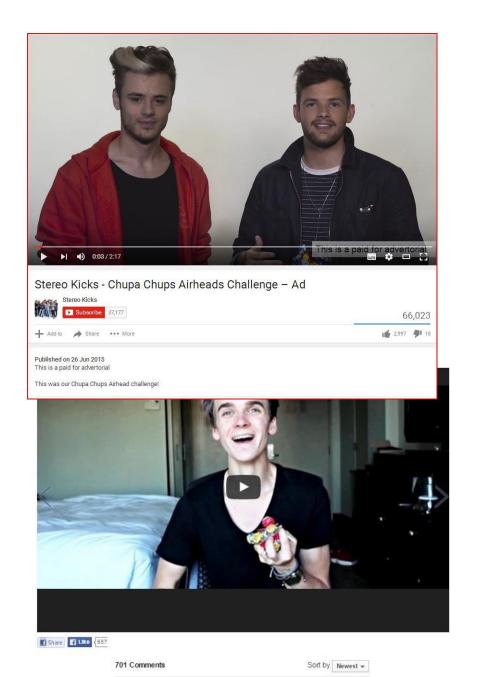


Youtubers / Influencers

Using stars with particular appeal to under 16s. The problem is:

- (i) How do we know whether influencers have that particular appeal to that age group?
- (ii) How do we know whether the places where the ad appears have a >25% audience share and/or has the placement been targeted at under 16s?

The ASA's advice is "make a complaint".... and it will be for the advertiser to prove they can answer in negative for both questions.



What would likely still be allowed – as not covered by rules

1) Packaging





2) Sports Sponsorship





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